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10
11 **UNITED STATES DISTRICT COURT**
12 **FOR THE NORTHERN DISTRICT OF CALIFORNIA**

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14 _____)
15 MANFRED HACKER, Individually And)
On Behalf of All Others Similarly)
Situating,)

16 Plaintiff,

17 vs.

18 ALVARION LTD., ZVI SLONIMSKY,)
19 DAFNA GRUBER AND MEIR BAREL,)

20 Defendants.)
21)
22)
23)
24)
25)
26)
27)
28)

Case No.

**CLASS ACTION COMPLAINT
FOR VIOLATIONS OF THE
FEDERAL SECURITIES LAWS**

JURY TRIAL DEMANDED

CLASS ACTION COMPLAINT FOR VIOLATIONS OF THE
FEDERAL SECURITIES LAWS

1 Plaintiff, individually and on behalf of all other persons similarly situated, by plaintiff's
2 undersigned attorneys, for plaintiff's complaint against defendants, alleges the following based upon
3 personal knowledge as to plaintiff and plaintiff's own acts, and upon information and belief as to all
4 other matters, based on, *inter alia*, the investigation conducted by and through plaintiff's attorneys,
5 which included, amongst other things, a review of the defendants' press releases, Securities and
6 Exchange Commission ("SEC") filings by Alvarion Ltd. ("ALVR" or the "Company") and its
7 related entities (collectively "Defendants"), as well as media reports about the Defendants. Plaintiff
8 believes that substantial evidentiary support will exist for the allegations set forth herein after a
9 reasonable opportunity for discovery.
10

11 NATURE OF THE CASE

12
13 1. This is a federal class action arising out of Defendants' failure to disclose a deceitful
14 and unlawful course of conduct in which they engaged that was designed to improperly enrich
15 Defendants to the detriment of Plaintiffs and the other members of the class. This claim is brought
16 by Plaintiffs against Defendants on behalf of a Class (defined *infra*) consisting of all persons or
17 entities who purchased Alvarion common stock from November 3, 2004 and through May 12, 2006,
18 inclusive (the "Class Period").

19 2. Immediately prior to the beginning of the Class Period, Defendants represented that
20 its 2004 contract orders from one of its Latin American customers accounted for as much as 30% of
21 Alvarion's total revenues. However, by the beginning of the Class Period, the Company disclosed to
22 investors that its strong revenue position continued unabated, while in active concealment of the fact
23 that its revenue opportunity with its Latin American customer had deteriorated, along with any hope
24 that the Company was on track to achieve its revenue and income numbers.

25 3. Unbeknownst to investors, the Defendants had falsely portrayed positive business
26 prospects at Alvarion's outlook as robust, serving to artificially inflate the price of the Company's
27 stock. Defendants took advantage of this inflation, to sell their personal holdings of Alvarion stock at

1 inflated prices, while aware or in conscious and reckless disregard of the truth about the loss of its
2 most significant source of revenues.

3 4. Defendants' scheme began to unravel when, on February 8, 2006, the Company
4 announced the decline of its revenue opportunities for its 2005 fiscal year. Following this, on May
5 12, 2005, Defendants finally issued their annual report, which demonstrated the lack of purchases in
6 2005 from its Latin American customer. As a result, the price of Alvarion shares declined dramatic
7 decline, closing at \$7.92 on May 12, 2005, down as much as 44% from its Class Period high of
8 \$14.22 per share on November 3, 2004.

9 JURISDICTION AND VENUE

10 5. Jurisdiction is conferred by §27 of the Securities Exchange Act of 1934, §22 of the
11 Securities Act of 1933 and U.S.C. §§1331, 1337 and 1367(a) of the Exchange Act, 27 of the
12 Exchange Act.

13 6. Venue is proper in this District pursuant to §27 of the 1934 Act. The Company's
14 North American corporate headquarters are located in this District.

15 7. In connection with the acts and conduct alleged herein, defendants, directly and
16 indirectly, used the means and instrumentalities of interstate commerce, including the United States
17 mails and the facilities of the national securities exchanges.

18 PARTIES

19 8. Plaintiff Manfred Hacker, as set forth in the accompanying certification (attached as
20 Exhibit A) purchased shares of Alvarion during the Class Period and was damaged thereby.

21 9. Defendant Alvarion Ltd. ("ALVR" or "the Company) engages in the design,
22 development, manufacture, and marketing of wireless products worldwide. It offers WiMAX and
23 other wireless broadband solutions, as well as compact cellular networks to carriers, Internet service
24 providers, and private network operators primarily in developing countries and remote areas. The
25 North American corporate offices of the Company are located at 2495 Leghorn Street, Mountain
26 View, California 94043.

1 Defendant Gruber, as CFO, also provided for communications with the market, including conference
2 calls, as well as reports on Company operations, financing and press releases issued by the
3 Company. Each Individual Defendant sought to demonstrate that he could lead the Company
4 successfully and generate the growth expected by the market. Each Individual Defendant also owed
5 a duty to the Company and its shareholders not to trade on inside information.

6 FRAUDULENT SCHEME AND COURSE OF BUSINESS

7 15. Each defendant is liable for (a) making false statements, or (b) failing to disclose
8 adverse facts known to him about Alvarion. Defendants' fraudulent scheme and course of business
9 that operated as a fraud or deceit on purchasers of Alvarion publicly traded securities was a success,
10 as it: (a) deceived the investing public regarding Alvarion prospects and business; (b) artificially
11 inflated the prices of Alvarion publicly traded securities; and (c) caused plaintiff and other members
12 of the Class to purchase Alvarion publicly traded securities at inflated prices.

13 BACKGROUND AND SUBSTANTIVE ALLEGATIONS

14 16. On May 5, 2004, Defendants issued a press release entitled, "Alvarion Reports
15 Record Results for the First Quarter 2004 - Revenues increased 13% sequentially to a record of
16 \$44.7 million, improvement in all financial measurements". The press release stated in part:

17 Tel – Aviv, Israel, May 5, 2004 – Alvarion Ltd. (NASDAQ: ALVR), the
18 global leader in wireless broadband solutions, today announced financial results for
the first quarter ended March 31, 2004.

19 Revenues for the first quarter of 2004 rose to a record \$44.7 million, an
20 increase of 13% compared to \$39.5 million in the fourth quarter of 2003, and up
21 100% from \$22.4 million in the first quarter of 2003. Gross margin increased for the
10th consecutive quarter, reaching 43% compared to 42% in the fourth quarter of
2003 and 39 % in the first quarter of 2003.

22 ***

23 Comments of Management

24 "Q1 was another quarter of growth with strong execution by our team, which
25 enabled us to more than double our profit on a non-GAAP basis from the previous
26 quarter," noted Zvi Slonimsky, CEO of Alvarion. ***Revenues were up 13% sequentially even though Q1 tends to be a seasonally weak quarter, owing both to strong demand across the board and excellent progress on the implementation of the large Latin American project for which the company received \$40M orders as announced last year. The receipt of an \$18 million follow-on order for this project further attests to our performance.***

1 ***

2 Q2 2004 Guidance

3 The Company expects Q2 2004 revenues to range between \$47 million and
4 \$49 million. At this revenues range, net earnings per share is expected to range
5 between 3 and 4 cents, while non-GAAP net earnings per share, which excludes
amortization of intangible assets and deferred stock-based compensation, is expected
to range between 4 and 5 cents.

6 ***

7 17. On August 4, 2004, Defendants issued yet another press release, attesting to
8 continuing record sales growth into 2Q04. Defendants were well aware that this unprecedented
9 growth was the result of unusually large orders coming from a large Latin American project,
10 sponsored by TelMex, Mexico's main telecommunications service provider. Defendants also knew
11 that the trajectory of the Company's growth was unsustainable, as performance on the existing
12 TelMex contracts was nearing completion and additional contracts of this magnitude had not
13 materialized. Nevertheless, Defendants' communications to the investment community served to
14 artificially inflate the price of the Company's stock, while the Company's revenue opportunities
15 were set decline.

16 **Defendants False And Misleading Statements**

17 **And Omissions During The Class Period**

18 18. On November 3, 2004, Defendants issued a press release entitled, "Alvarion Again
19 Achieves Record Results for the Third Quarter of 2004 - Revenues Up 7%, Net Income Increased
20 47% Sequentially". The press release stated in part:

21 TEL AVIV, Israel—Nov. 3, 2004--Alvarion Ltd. (NASDAQ: ALVR), the
22 leading provider of wireless broadband solutions worldwide, today announced
financial results for the third quarter ended September 30, 2004.

23 Revenues for the third quarter of 2004 rose to a record \$52.2 million, an
24 increase of 7% compared to \$48.8 million in the second quarter of 2004, and up 52%
25 from \$34.3 million in the third quarter of 2003. Gross margin increased for the 12th
consecutive quarter, reaching 44.3% compared to 43.2% in the second quarter of
2004 and 41.1% in the third quarter of 2003.

26 According to US GAAP, net income increased to \$3.7 million or \$0.06 per
27 share on a fully diluted basis for the third quarter of 2004. GAAP net income for the
second quarter of 2004 was \$2.5 million, or \$0.04 per share on a fully diluted basis,

1 and GAAP net loss for the third quarter of 2003 was \$(2.1) million, or \$(0.04) per
2 share.

3 Revenues for the first 3 quarters of 2004 totaled to \$145.6 million, an
4 increase of 66% compared with revenues of \$87.7 million in the same period in
5 2003. During the first 3 quarters of 2004, net income totaled to \$7.6 million
6 compared to a net loss of \$(11.9) million in the same period of 2003.

7 Results for all periods include expenses attributable to the amortization of
8 intangible assets and amortization of deferred stock compensation, which totaled
9 \$680,000 in the second and third quarters of 2004, and \$790,000 in the third quarter
10 of 2003. Excluding all aforementioned amortizations, the Company's non-GAAP net
11 income for the third quarter of 2004 was \$4.4 million, or \$0.07 per diluted share. For
12 the second quarter of 2004 non-GAAP net income was \$3.2 million, or \$0.05 per
13 diluted share, and for the third quarter of 2003 non-GAAP net loss was \$(1.3)
14 million, or \$(0.02) per share.

15 The Company generated \$6.3 million in cash provided by operating activities
16 in the third quarter and the balance sheet remained very strong with its cash position
17 reaching a record \$170 million at September 30, 2004. DSO was a record low of 35
18 days.

19 Comments of Management

20 "Both technological and market leadership combined with strong execution
21 led to another outstanding quarter for the company," said Zvi Slonimsky, CEO of
22 Alvarion. "Once again we achieved improvement in all financial measurements.

23 "We are continuing to enhance our position as the leader in both broadband
24 wireless access and the adoption of the WiMAX standard. Our broad-based growth
25 in Q3 again reflected the increase in worldwide demand for wireless broadband
26 solutions. We also continue to see a high degree of interest in the WiMAX standard.
27 We were extremely gratified by the outstanding customer response to the
28 BreezeMAX 3500, our new WiMAX-ready system. Exemplifying the strong
response were two new BreezeMAX customers announced recently – Altitude
Telecom, an independent operator in France planning a nationwide WiMAX
network, and MobileCity, which is deploying the first WiMAX-ready network in
Scandinavia. During Q3, we received the first sample chips from Intel for the
standard CPE. We are pleased with the progress that Intel is making and we are on
track for having an Intel-based CPE in the market by mid-year 2005.

"During the third quarter, we continued to see strong demand for all product
groups from operators around the world. We were pleased by the follow-on orders
from existing Tier 1 incumbent carriers in Latin America, Europe, South Africa, and
China," continued Mr. Slonimsky. "We expect these regions to continue to be
sources of strong growth going forward. On October 16, 2004, we amended the
amalgamation agreement with interWAVE Communications International Ltd., a
leading supplier of compact cellular network infrastructure based on GSM and
CDMA2000 technology that is particularly well-suited for rural areas in developing
regions. We are currently awaiting approval of the deal by interWAVE shareholders
and, once completed, this acquisition will complement our existing wireless solutions
with a cost effective fixed and mobile solution to serve the need for voice and data in
regions of the world that need telecommunication infrastructure. We intend to apply

1 our experience in integrating acquisitions to realize the benefits of the combined
2 company,” concluded Mr. Slonimsky.

3 Q4 2004 Guidance

4 ***The Company expects Q4 2004 revenues to range between \$54 million and***
5 ***\$56 million. At this revenue range, net earnings per share are expected to range***
6 ***between 7 and 8 cents while non-GAAP net earnings per share, which excludes***
7 ***amortization of intangible assets and deferred stock-based compensation, is***
8 ***expected to range between 8 and 9 cents. The fourth quarter guidance also***
9 ***excludes any impact on results of operations and any one time transaction-related***
10 ***charges associated with the acquisition of interWAVE Communications***
11 ***International Ltd., which the company hopes to close by the end of Q4.***

12 ***

13 19. On February 16, 2005, Defendants issued a press release entitled, “Alvarion Reports
14 Fourth Quarter and Full Year 2004 Results - Q4 Revenue Set New Record , Non GAAP EPS
15 Excluding Acquisition Impact Exceeded Guidance”. The press release stated in part:

16 TEL AVIV, Israel—February 16, 2005 -- Alvarion Ltd. (NASDAQ: ALVR),
17 the leading provider of wireless broadband solutions worldwide, today announced
18 financial results for the fourth quarter and year ended December 31, 2004. Both
19 periods include the operating results of interWAVE Communications Ltd
20 (interWAVE) from the date of acquisition, December 9, 2004.

21 On a GAAP basis, revenue for the fourth quarter was \$55.9 million and the
22 net loss was \$(6.8) million, or \$(0.12) per share. Fourth quarter results included \$1.6
23 million in revenue and an operating loss of \$(0.8) million from the inclusion of
24 interWAVE for a 3-week period. GAAP results in the fourth quarter also included
25 special charges of \$11.4 million, comprised mainly of the write-off of interWAVE
26 in-process research and development and other acquisition-related expenses.

27 Strong Fourth Quarter Operating Performance

28 For comparison purposes, Alvarion’s non-GAAP standalone revenue
(excluding interWAVE operations) reached a record \$54.3 million in the fourth
quarter of 2004, an increase of 4% sequentially, and up 38% over the comparable
GAAP revenue in the fourth quarter of 2003. Non-GAAP standalone gross margin
increased for the 13th consecutive quarter to 44.7%. Non-GAAP standalone EPS
exceeded the high end of management’s guidance by one cent per share. Excluding
amortization of intangible assets and deferred stock compensation, non-GAAP
standalone EPS was \$0.10 per diluted share, compared with non-GAAP EPS of
\$0.07 per diluted share in the third quarter of 2004 and non-GAAP EPS of \$0.01 per
diluted share in the fourth quarter of 2003.

Commenting on the results, Zvi Slonimsky, CEO of Alvarion, said, “We are
pleased to report a strong finish to an excellent year. We grew every quarter during
2004 and ended the year with \$200 million in revenue from our traditional
business, a 57% increase from the prior year. During 2004, the company generated
an impressive \$20 million in cash flow from operations and, after acquisition-

1 *related payments, we ended the year with about \$133 million in cash on our*
2 *balance sheet.”*

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Summary of Full Year Results

On a GAAP basis, revenue for 2004 was \$201.5 million, with a net profit of \$0.9 million, or \$0.01 per diluted share. Full year results included \$1.6 million in revenue and an operating loss of \$(0.8) million from the inclusion of interWAVE for a 3-week period. GAAP results for 2004 also included special charges of \$11.4 million, comprised mainly of the write-off of interWAVE in-process research and development and other acquisition-related expenses.

For comparison purposes, Alvarion’s non-GAAP standalone revenue for 2004 was \$200 million, compared with GAAP revenue of \$127.2 million in 2003. Excluding amortization of intangibles and deferred stock compensation, non-GAAP standalone net profit was \$15.9 million, or \$0.25 per diluted share, compared with a non-GAAP net loss of \$(6.5) million or \$(0.12) per share in 2003.

Management Review and Comments

“In addition to strong growth, we achieved a number of important business objectives and began multiple strategic initiatives to enhance our future prospects for growth and industry leadership,” continued Mr. Slonimsky.

“During the year, we dramatically increased our direct sales and proved that we can handle large projects for major operators, while also strengthening our relationships with OEM partners and distributors around the globe. Recently, we expanded our existing OEM relationships with Siemens and Alcatel to include our BreezeMAX product and signed a new WiMAX OEM agreement with Lucent as well.

“In June, we introduced BreezeMAX 3500, which made us the first vendor to market a WiMAX-ready product. We are gratified by the strong interest in WiMAX from every type of customer, both incumbent and alternative carriers as well as both fixed and mobile operators. We have about 50 installations of our WiMAX-ready solution – either as commercial deployments or in various stages of trial activity. Operators that already have commercial deployments of our WiMAX-ready solutions include, among others, Iberbanda in Spain, Altitude in France and MobileCity in Scandinavia. This points to Alvarion as the vendor of choice for future WiMAX solutions, and we believe that this high level of interest will be converted into revenue mostly beginning in the second half of 2005.

“We are executing well on our product plans and continue to expect to be introducing an Intel-based WiMAX CPE by mid-year. We plan to expand into the mobile broadband arena next year via two strategic moves. First was the acquisition of the interWAVE cellular mobile business in December. We’ve added products that support compact GSM and CDMA cellular network deployments and network extensions in hard to reach areas such as rural portion of developing regions, as well as compact cellular networks for specialty applications such as homeland security, disaster relief and travel and leisure. The new CDMA technology complements our existing voice and data capabilities in developing regions. We are pleased that the integration process is moving smoothly and according to our plans.

1 21. On August 3, 2005, Defendants issued a press release entitled, "Alvarion Reports
2 Second Quarter 2005 Results - Final Results Confirm WiMAX Momentum". The press release
3 stated in part:

4 TEL AVIV, Israel—August 3, 2005 -- Alvarion Ltd. (NASDAQ: ALVR), the
5 leading provider of wireless broadband solutions worldwide, today announced
6 financial results for the second quarter ended June 30, 2005.

7 Revenue for the second quarter reached \$47.0 million, down 18%
8 sequentially from \$57.2 million in the first quarter of 2005, and down 4% from \$48.8
9 million in the second quarter of 2004. The decline in revenue resulted from lower
10 sales to a major customer, and delayed orders and postponed revenue recognition in
11 non-WiMAX product lines. On a GAAP basis, the lower-than-expected level of
12 revenue caused the company to report a net loss of (\$3.6) million, or (\$0.06) per
13 share. This compares with net income of \$0.4 million, or \$0.01 per share in Q1 and
14 \$2.5 million, or \$0.04 per diluted share in the second quarter of 2004.

15 Excluding amortization of acquired intangibles and deferred stock
16 compensation of an aggregate of \$1.1 million and \$0.7 million in the second quarter
17 of 2005 and 2004, respectively, and amortization of intangibles and deferred stock
18 compensation as well as acquisition related expenses totaling \$2.5 million in Q1
19 2005, on a non-GAAP basis, Q2 net loss was (\$2.5) million, or (\$0.04) per share,
20 compared with a net profit of \$2.8 million, or \$0.04 per diluted share in the prior
21 quarter, and a non GAAP net profit of \$3.2 million, or \$0.05 per diluted share in Q2
22 of 2004. See attached table showing the reconciliation of GAAP to non-GAAP
23 figures.

24 Gross margin increased to a record 46.5% in Q2 of 2005 due to a favorable
25 product mix. Excluding amortizations mentioned above, operating expenses
26 increased slightly to \$25.0 million or 53% of revenue, on a non- GAAP basis, due
27 primarily to continued investment, mainly in research and development in connection
28 with the cellular mobile and WiMAX initiatives.

Comments of Management

29 "Despite a challenging quarter, BreezeMAX revenue continued to grow in
30 line with our original expectations and we achieved several important goals," said
31 Zvi Slonimsky, CEO of Alvarion. "We continued to expand the number of WiMAX
32 trials and evaluations and believe we are engaged in more WiMAX activity than any
33 other vendor. In addition to expanded trials, in Q2 we began to see additional orders
34 for commercial deployments of the BreezeMAX platform in several regions of the
35 world. This is significant beyond the immediate contribution to revenue because
36 these deployments will afford us valuable field experience that will help us maintain
37 our market lead."

38 "We are on track with a number of new product introductions. In April,
39 Alvarion was the first vendor to demonstrate a working outdoor CPE based on the
40 Intel chip. Later in the quarter, we also demonstrated our indoor self-install CPE, also
41 based on the Intel chip, at several industry events. We also announced the expansion
42 of the BreezeMAX platform to include 2.3 GHz and 2.5 GHz bands for North
43 America. In addition, we introduced enhancements to some of our non-WiMAX

1 products including the MPOTS extension of our multi-service solution, significantly
2 improving the price per line for carriers.”

3 ***“The integration of the interWAVE business is progressing according to
4 plan, and we are continuing to expand our pipeline of new opportunities. As these
5 opportunities move through the normal sales cycle, we expect to see better traction
6 and higher revenues during the second half of the year for this business.”***

7 Commenting on the quarter, Mr. Slonimsky said, “We have always expected
8 a relatively slow first half of 2005, due to the transition of our wireless DSL products
9 to a WiMAX standard-based platform. Our original guidance, particularly for Q2,
10 assumed some displacement of proprietary products and longer sales cycles as
11 customers considered moving to BreezeMAX. After a detailed analysis of actual Q2
12 results, we confirmed that the reasons for the revenue delays in our non-WiMAX
13 products were indeed customer-specific, but we also identified an underlying
14 hesitation on the part of customers for our TDM voice-oriented products. This was
15 something we had not anticipated.”

16 “Looking ahead to the second half of the year,” Slonimsky continued, “We
17 continue to expect growth from our wireless DSL solutions, both our current
18 advanced products for the unlicensed bands and WiMAX-ready products in the
19 licensed bands. However, our revised outlook assumes that this growth will be less
20 robust than we originally expected due to longer-than-expected sales cycles and
21 potential further delays in allocating licensed spectrum in certain key regions. Our
22 second half expectations are also tempered by the likely continuation of weakness in
23 TDM voice-oriented solutions as customers evaluate potential WiMAX alternatives.
24 We continue to expect improving business momentum in our cellular mobile
25 business in the second half of the year but, as was the case in Q2, we may not
26 recognize revenue in the same quarter as we ship the equipment. Finally, for some of
27 the same reasons just cited, we have excluded from our guidance any substantial
28 revenue from a major customer that accounted for a significant amount of our
revenue in 2004. We continue to believe that there is a good possibility of further
orders from this customer in the second half and, therefore, we believe there is some
potential upside to our revised outlook.”

Third Quarter Guidance

19 ***The Company’s revenue guidance for Q3 2005 is \$43 million to \$48
20 million. At this revenue range, per share results are expected to range between a
21 loss of 6 and 10 cents per share, while the non-GAAP loss per share, which
22 excludes amortization of intangibles and deferred stock compensation, is expected
23 to range between 4 and 8 cents.***

24 22. Defendants’ disclosures on November 3, 2004, February 16, 2005, May 4, 2005 and
25 August 3, 2005 were false and misleading because Telmex did not plan to undertake further
26 contracts with the Company, nor was there any reasonable prospect of sustaining the revenue
27 opportunity achieved during 2004 or its growth rate, without relying on its business prospects and
28 opportunities with its Telmex customer. Defendants were aware or consciously and recklessly
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1 disregarded these facts, and that it was objectively unreasonable to signal to the investment
2 community positive business prospects, given the reality of the inability of the Company to sustain
3 its growth rate, without any real hope of continued, substantial revenue opportunities from its
4 Telmex customer.

5 THE TRUTH IS REVEALED

6 23. On February 8, 2006, defendants issued a shocking press release entitled, "Alvarion
7 Reports Fourth Quarter and Full Year 2005 Results - Resumed sequential growth; BreezeMAX(TM)
8 Leadership Continues". The press release stated in part:

9 TEL AVIV, Israel—February 8, 2006 -- Alvarion Ltd. (NASDAQ: ALVR),
10 the world's leading provider of wireless broadband solutions and specialized mobile
11 networks, today announced financial results for the fourth quarter and full year ended
12 December 31, 2005.

13 *Revenue for the fourth quarter reached \$46.5 million, up 3% sequentially
14 from \$45.0 million in the third quarter of 2005. Revenue in Q4 2005 declined 17%
15 from \$55.9 million in the fourth quarter of 2004, primarily reflecting a higher
16 revenue contribution from one large customer during the fourth quarter of 2004.*

17 Gross margin was 45% in Q4 of 2005, consistent with Alvarion's target
18 operating model.

19 On a GAAP basis, the company reported a net loss of \$(4.9) million, or
20 \$(0.08) per share. This compares with a net loss of \$(5.5) million, or \$(0.09) per
21 share in Q3 and a net loss of \$(6.8) million, or \$(0.12) per share in the fourth quarter
22 of 2004, which included charges of \$11.4 million representing a write-off of in-
23 process research and development and acquisition related expenses.

24 Excluding amortization of acquired intangibles and deferred stock
25 compensation of an aggregate of \$1.1 million in the fourth and third quarters of 2005,
26 and \$0.8 million in the fourth quarter of 2004 as well as acquisition-related charges
27 of \$11.4 million in the fourth quarter of 2004, on a non-GAAP basis, Q4 2005 net
28 loss was \$)3.8(million, or \$(0.06) per share, compared with a net loss of (\$4.4)
million, or \$(0.07) per share in the third quarter of 2005, and a non-GAAP net profit
of \$5.4 million, or \$0.08 per diluted share in Q4 of 2004. See the attached table
showing the reconciliation of GAAP to non-GAAP figures.

29 *Revenue for 2005 was \$195.7 million compared with \$201.5 million in
30 2004. Taking into account a very large deployment by Alvarion's largest customer
31 in 2004, revenues from Broadband Wireless Access solutions, including
32 BreezeMAX, Alvarion's flagship WiMAX platform, increased by 20% in 2005 over
33 2004.*

34 On a GAAP basis, the company reported a net loss of (\$13.6) million, or
35 \$(0.23) per share in 2005. This compares with a net income of \$0.9 million, or \$0.01
36 per share in 2004.

1 Excluding amortization of acquired intangibles and deferred stock
2 compensation of an aggregate of \$4.9 million and \$2.8 million in 2005 and 2004,
3 respectively, as well as acquisition-related charges of \$0.9 million and \$0.4 million
4 in 2005 and 2004, respectively, and \$11 million of in-process research and
5 development write-off in 2004, on a non-GAAP basis, 2005 net loss was (\$7.8(
6 million, or (\$0.13) per share, compared with a net income of \$15.1 million, or \$0.24
7 per share in the prior year. See the attached table showing the reconciliation of
8 GAAP to non-GAAP figures.

9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28

Comments of Management

“We are pleased that we resumed sequential growth in Q4,” said Tzvika Friedman, CEO and President of Alvarion. “Broadband wireless access revenue increased for both WiMAX and non-WiMAX based solutions in Q4.

“We were particularly gratified by the continued strong performance of our BreezeMAX product, which increased to about \$10 million in revenue in Q4. Our fundamental business, primarily wireless DSL solutions, is performing well during the transition to WiMAX and should continue to be the main engine for growth in 2006. We have strengthened our position with some of the carriers we refer to as “innovative challengers” because they are early adopters of new technology, and we expect the overall upward trend to continue.

“Other significant developments in Q4 included the successful launch of the largest ever project for our cellular mobile unit, complete networks for the islands of Guadeloupe and Martinique by Outremer Telecom. We believe this will be an important reference account that will help us land more large orders for the cellular mobile unit. In addition, a major Latin American customer has placed an initial \$7 million order under a new frame agreement that could be worth up to \$15 million., covering both BreezeMAX™ and eMGW™ products for several countries in Latin America.

“The fixed broadband wireless access market – both WiMAX and non-WiMAX – will be an important and growing market for the next several years,” continued Mr. Friedman. “We continue to dominate the BWA market where we retain a 30% market share. Our leading position is evidence of our customers’ satisfaction with our superior product offering and support.

“We continue to invest in building our company to be a major player in the growing WiMAX market for fixed, nomadic and mobile applications. We are focusing our investment on aggressively expanding our family of WiMAX solutions to include additional frequencies, additional marketing activities with Tier 1 carriers, mobile WiMAX development, affording our customers a smooth migration path to the recently ratified 802.16e standard, and development to enable an array of new services.

“While we continue our focus on retaining our leadership in this market, we will also pursue our commitment to realizing the vision of personal broadband to enhance lifestyles and improve productivity with our mobile WiMAX solutions. Moving true broadband from an entirely facilities-based offering to one that is an ‘anytime, anywhere’ personal offering will create a host of new opportunities in the telecom ecosystem. We are positioning Alvarion to be the partner of choice for

1 operators, both new and incumbent, technology partners, and systems integrators as
2 the market evolves.”

3 Q1 Guidance

4 *The Company's revenue guidance for Q1 2006 is \$46 million to \$51*
5 *million. At this revenue range, non GAAP per share results are expected to range*
6 *between a loss of 3 and 6 cents per share. This guidance excludes expenses related*
7 *to amortization of acquired intangibles and estimated recurring quarterly stock*
8 *option expenses resulting from the adoption of SFAS 123R. Also excluded from*
9 *non-GAAP guidance is a one-time positive cumulative effect of a change in*
10 *accounting principle under SFAS 123R which cannot be quantified at this time.*
11 *Since it is too early to indicate the impact of this one-time positive cumulative*
12 *effect, the company will not provide GAAP earnings per share guidance.*

13 ***

14 24. The shocking news of the Company's brutal 17% revenue decline during 4Q05
15 coupled with declining annualized revenues caused the price of Alvarion stock to fall \$0.88 or 8.1%,
16 to close on February 8, 2006 at a price \$9.95 per share, on volume of 2.0 million shares.

17 25. Finally, on May 12, 2006, defendants filed their Annual Report on SEC Form 20-F.
18 The filing dubiously stated in part:

19 Wireless broadband sales in 2005 were approximately \$176.9 million, a
20 decrease of approximately 11.5% compared with sales of approximately \$199.9
21 million in 2004. In 2004 and 2005, 30.6% and 5.2% of our sales were to a Latin
22 American operator, respectively. *For 2005, sales to our Latin American customer*
23 *decreased significantly due to the nearing completion of a large project. Partly as a*
24 *result, our revenue decreased in 2005.* Excluding the impact of the large customer,
25 wireless broadband sales increased approximately 20% in 2005 compared with 2004,
26 reflecting broad-based demand for wireless broadband solutions, including the
27 BreezeMAX product, our WiMAX based platform. Sales in Europe, Middle East and
28 Africa reached 58% of our BWA sales in 2005 reflecting an increase of 30% over
2004 sales in this region, attributed mainly to the progress in the spectrum allocation
process and the early adoption of our broadband wireless products by well-
capitalized independent operators. Sales in Central and Latin America accounted for
19% of our BWA sales in 2005 a decrease of 58% (in dollar value) over 2004 in this
region, related mainly to the decrease in deployment of a single large customer.
During 2003 we received a large order from a Latin American customer. Initial
deployment of this order began in 2003 and the majority was deployed during 2004,
with the remainder in 2005. Toward the end of 2005 we received a small additional
order from this customer, to be deployed in 2006. If we lose large customers we may
not succeed in replacing them and our revenues will be adversely affected.

26 26. Despite this dubious disclosure, investors had finally learned the truth - that revenue
27 and sales from TelMex, the Latin American operator accounting for 30.6% of the Company's sales

1 in 2004, *had already evaporated*. Moreover, despite the fact that the Company sought to actively
2 conceal the evaporation of this substantial source of revenues, *investors were now fully aware that*
3 *these dramatic sales declines were fully reflected in the Company's revenue and income numbers*
4 *for the 2005 fiscal year*.

5 27. The almost 8.1% decline in Alvarion's stock price occurring during the week of
6 February 8, 2006 was the direct result of the unraveling of the nature and extent of defendants' fraud
7 finally being revealed to investors and the market. The timing and magnitude of Alvarion's stock
8 price declines negate any inference that the loss suffered by plaintiff and other Class members was
9 caused by changed market conditions, macroeconomic or industry factors or Company-specific facts
10 unrelated to the defendants' fraudulent conduct. While the almost 8.1% decline in Alvarion's stock
11 price occurred as defendants' fraud was being revealed, the Standard & Poor's 500 securities index
12 was flat.

13 28. On May 12, 2006, the end of the Class Period, the price of Alvarion shares was \$7.92,
14 off by as much as 44% from its Class Period high of \$14.22 per share on November 3, 2004. The
15 economic loss, i.e., damages, suffered by plaintiff and other members of the Class were a direct
16 result of defendants' fraudulent scheme to artificially inflate Alvarion's stock price and the
17 subsequent significant decline in the value of Alvarion's stock when defendants' prior
18 misrepresentations and other fraudulent conduct were revealed.

19 **APPLICABILITY OF PRESUMPTION OF RELIANCE**

20 **FRAUD-ON-THE-MARKET DOCTRINE**

21 29. At all relevant times, the market for Alvarion was an efficient market, for the
22 following reasons, among others:

23 (a) Alvarion met the requirements for listing, and was listed and actively traded
24 on the NASDAQ, a highly efficient and automated market;

25 (b) As a regulated issuer, defendants filed periodic public reports with the SEC;
26 and
27

1 (c) Defendants regularly communicated with public investors via established
2 market communication mechanisms, including through regular disseminations of press releases on
3 the national circuits of major newswire services and through other wide-ranging public disclosures,
4 such as communications with the financial press and other similar reporting services.

5 30. As a result of the foregoing, the market for the securities of Alvarion promptly
6 digested current information regarding Alvarion from all publicly available sources and reflected
7 such information in stock prices of Alvarion. Under these circumstances, all persons who purchased
8 or acquired the securities of Alvarion during the Class Period suffered similar injury through their
9 purchase of the aforementioned securities at artificially inflated prices and a presumption of reliance
10 applies.

11 **NO SAFE HARBOR**

12 31. The statutory safe harbor provided for forward-looking statements under certain
13 circumstances does not apply to any of the allegedly false statements pleaded in this complaint.
14 Many of the specific statements pleaded herein were not identified as “forward-looking statements”
15 when made. To the extent there were any forward-looking statements, there were no meaningful
16 cautionary statements identifying important factors that could cause actual results to differ materially
17 from those in the purportedly forward-looking statements. Alternatively, to the extent that the
18 statutory safe harbor does apply to any forward-looking statements pleaded herein, defendants are
19 liable for those false forward-looking statements because at the time each of those forward-looking
20 statements was made, the particular speaker knew that the particular forward-looking statement was
21 false, and/or the forward-looking statement was authorized and/or approved by executive officer(s)
22 of defendants who knew that those statements were false when made.

23 **CLASS ACTION ALLEGATIONS**

24 32. Plaintiff brings this action as a class action pursuant to Rule 23 of the Federal Rules
25 of Civil Procedure on behalf of all persons who purchased Alvarion publicly traded securities on the
26 open market during the Class Period (the “Class”) and were damaged thereby. Excluded from the
27 Class are defendants.

1 authority to cause Alvarion to engage in the wrongful conduct complained of herein. Alvarion
2 controlled each of the Individual Defendants and all of its employees. By reason of such conduct,
3 the Individual Defendants and Alvarion are liable pursuant to §20(a) of the Exchange Act.

4

5

PRAYER FOR RELIEF

6 WHEREFORE, plaintiff prays for judgment as follows:

7

(a) Declaring this action to be a proper class action pursuant to FRCP 23;

8

(b) Awarding plaintiff and the members of the Class damages, interest and costs;

9

and

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(c) Awarding such equitable/injunctive or other relief as the Court may deem just

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and proper.

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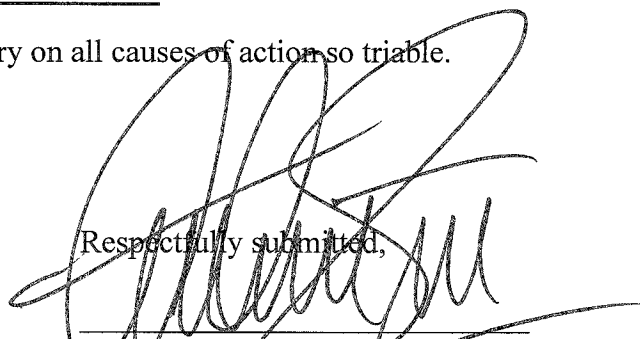
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JURY DEMAND

Plaintiff hereby demands a trial by jury on all causes of action so triable.

DATED: February 2, 2007

Respectfully submitted,



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